

## Schedule III – General Cargo Terminal

### Section A – Stevedoring Charges

All stevedoring within The Port of Salalah is undertaken by the Port Authority or their nominated Contractor. Rates include the supply of supervision and labour on board the vessel to load/discharge onto quay. The Port has a limited supply of cargo handling gear.

Charges are per freight ton unless otherwise specified. Freight ton will be determined by weight or measurement whichever is higher.

#### A-1 Discharging

	<u>O.R.</u>	<u>US\$</u>
A-1.1 General Cargo including bagged cargo	1.350	3.511
In case quay crane used	1.700	4.421
A-1.2 Foodstuffs and Medicines including animal feed	0.865	2.250
A-1.3 Iron or Steel bars, pipes, tubes, channels, mesh, girders, sheets and angles in crates of not less than 500 kg.	1.950	5.072
A-1.4 Plywood, hardboard, chipboard, blackboard, lamina board and other similar laminated wood products		
In crates	1.500	3.901
Loose	3.000	7.802
A-1.5 Timber (incl. poles and logs)		
Packed in bundles	1.500	3.901
Loose	3.000	7.802

The following reduction will apply on imports of cargo mentioned on items A-1.3; A-1.4; A-1.5, such as iron, steel bars, plywood, timbers per shipment.

1001 – 2000 FRT Incremental	20%
2001 – 3000 FRT Incremental	30%
3001 – 5000 FRT Incremental	40%
Above 5001 FRT Incremental	50%

A-1.6 Unpacked vehicles, mobile mechanical equipment, trailers and caravans		
Under 2.5 tonnes, per unit	7.875	20.48
2.5 tonnes and under 5 tonnes per unit	12.000	31.21
5 tonnes (FRT) and over per tonne (FRT)	3.000	7.80
Components of mechanical equipment shipped with that equipment but in separate packages will be charged at the general cargo rate unless securely attached to the base machine.		
A-1.7 Refrigerated cargo (day and night working) per gang hour, subject to a minimum of ½ hour per occasion and 1 Hour per shift and it should be delivered directly from the ship to the vehicles		
	18.750	48.77
A-1.8 Bagged cement and hydrated lime		
	1.125	2.93
plus hatch cleaning charges as follows:		
Vessels discharging up to 4000 tonnes, each vessel	56.250	146.29
Vessels discharging over 4000 tones, each vessel	112.500	292.59
A-1.9 Wharfage		
Over stowed cargo landed to the quay and subsequently re-shipped on the same vessel will be charged Wharfage in addition to other charges as per tariff at the rate of per tonne (FRT) per day (or part thereof)		
	0.190	0.49
A-1.10 Bad Stowage:		
Where the Port considers that cargo is badly stowed or of such a nature and in such condition that normal discharging is not possible, then it reserves the right to charge in addition to normal stevedoring tariff at the rate of per gang hour subject to minimum of an hour		
	11.250	29.26
Bad Stowage OT rate per gang hour		
(Min 1 Hour) Sat-Thu	18.750	48.76
Bad Stowage OT rate per gang hour		
(Min 1 Hour) Friday	23.500	61.12
A-1.11 Cargo discharged direct over side:		
Cargo discharged direct over side to barge or coaster or from ship to ship will incur the normal stevedoring charges plus 50% if Port labour is supplied in the barge or coaster.		

## A-2 Loading for Exports

The basic export service is receiving goods for export. Providing such storage as may be required and tendering goods to the ship on quayside subsequently loading on the vessel. All export consignments must be accompanied by a shipping Note. All charges for export are debited to the vessels Agent and are subject to a minimum charge of R.O. 1.900 per each Shipping Note.

### A-2.1 General Cargo:

Direct delivery to quay

Up to 25K tonnes	1.850	4.81
Over 25K tonnes up to 65K tones	1.750	4.55
Over 65K tones	1.650	4.29

Volume rates are per annum and incremental

Conditions for direct delivery

Block stowed homogenous consignment

Delivery by a single means of transport

Indirect delivery:

Up to 25K tonnes	3.200	8.32
Over 25K tonnes up to 65K tones	3.100	8.06
Over 65K tones	3.000	7.80

Volume rates are per annum and incremental

Use of Quay Crane per tonne	0.350	0.91
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### A-2.2 Unpacked Vehicles:

Unpacked vehicles, mobile mechanical equipment, trailers and caravans

Under 2.5 tonnes per unit	12.375	32.18
2.5 tonnes and under 5 tonnes per unit	18.750	48.76
5 Tonnes and over, per tonne (FRT)	4.125	106.96

A-2.3	Live		Animals:
	Live animals, per head	0.225	0.59
A.2.4	Direct Shipment:		
	Lifts over 25 tonnes in (A-2.2) above and live animals in (A-2.3) must be shipped direct.		
A-2.5	Cargo Loaded Ex-Barge or Coaster:		
	Goods loaded direct from barges lying alongside vessels will incur the normal stevedoring charges plus 50% if port labour is supplied in the barges.		
A-2.6	Unloaded Export Cargo:		
	Extra charges for unloaded export cargo:		
	General cargo per tonne FRT	1.500	3.90
	Unpacked vehicles, mobile mechanical equipment, trailers and caravans per unit	1.500	3.90

### **A-3 Extra Services**

Shifting cargo, lashing/unlashing, covering/uncovering hatches, collecting/laying dunnage, rigging gear, repacking on board and any other extra services rendering during loading or discharging will be charged as follows:

Per gang hour (or part thereof) subject to a minimum of 1 hour per shift	18.750	48.76
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### **A-4 Gangs Keep Waiting**

Per gang hour (or part thereof) subject to a minimum of 1 hour per shift	18.750	48.76
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### **A-5 Overtime Premium and Night Shift Work**

Overtime premium:

A-5.1	After 1615 hrs. Saturday to Thursday per gang hour (or part thereof) subject to a min 2 hours.	15.000	39.01
A-5.2	During holidays working per gang hour (or part thereof) subject to minimum of eight hours.	18.750	48.76

A-5.3 Tally Clerk on normal working days, subject to a minimum 2 hours	1.500	3.90
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Note: The above rates in item A-5.3 will be increased by 50% on Fridays & Public Holidays

### **A-6 Hire of Personnel on Board Vessels Other Than in Connection With Normal Stevedoring**

Per person per hour (or part thereof) subject to a minimum of 2 hours	1.500	3.90
Winch man	1.500	3.90

Note: The above rates will be increased by 50% on Fridays & Public Holidays.

### **A-7 Dhow and Launch Cargo**

Cargo discharge/loaded from/to dhows and country crafts will be assessed as shown subject to a minimum charge of R.O. 1.900 per bill of lading.

General cargo, per FRT	0.300	0.78
Metal Scrap, per FRT	1.500	3.90
Vehicle, Mobile Mechanical equipment	2.440	6.35
Live animal per head	0.150	0.39

- The above charges apply to consignments delivered directly to vehicles
  - Consignment landed to quay and remaining in the Port for more than 24 hrs per FRT
- |  |       |      |
|--|-------|------|
|  | 3.750 | 9.75 |
|--|-------|------|
- The above tariff must be read in conjunction with the Rules and Regulations governing Port of Salalah
  - A fine of R.O. 37.500 will be imposed on the importer for any wrong declaration of tonnage.
  - Demurrage charges will be applied after 14 days appropriate import /export rates
  - Use of port equipment is not included

### **A-8 Vessel Worked at Anchorage**

- When stevedoring labour is provided by the Port, twice the normal tariff is applied plus launch charges
- Where by prior agreement with the Port, stevedoring is undertaken at the anchorage without the use of Port labour, no stevedoring charges will be rendered

## **Section B – Quay Handling and Storage Charges**

### **B-1 Imports**

The import service is receiving goods on or over quay from ship, sorting to bill of lading, storage if necessary in a place determined by the Port Authority and tendering to delivery vehicle. It does not include sorting to sub-marks within a Bill of Lading for which additional charges will be rendered. The Port operates on in stack tally of cargo on receipt from vessel.

All charges are per Freight ton unless otherwise specified and are subject to a minimum charges of R.O. 1.900 per bill of lading. Freight on will be determined by weight or measurement whichever is higher.

B-1.1	General cargo including bagged cargo other than foodstuff	1.125	2.93
B-1.2	Foodstuff and medicine including animal feed	0.750	1.95
B-1.3	Iron and steel bars, pipes, tubes channels, mesh, girders, Sheets and angles in crates not less than 500kg.	1.500	3.90
B-1.4	Plywood, hardboard, chipboard, blackboard, lamina board and other similar laminated wood products		
	In crates	1.500	3.90
	Loose	2.250	5.86

B-1.5	Timber (including Poles and Logs)		
	Packed per cubic meter	1.500	3.90
	Loose per cubic meter	2.250	5.86
	The following reduction will apply on imports of cargo mentioned on item B-1.3; B-1.4; B-1.5, such as Iron, steel, bars, plywood, timber per shipment.		
	1000-2000 FRT		20% Incremental
	2001-3000 FRT		30% Incremental
	3001-5000 FRT		40% Incremental
	Above 5001 FRT		50% Incremental
B-1.6	Unpacked vehicles, mobile mechanical equipment trailers and caravans:		
	Under 2.5 tonnes, per unit	7.500	19.51
	2.5 tonnes and under 5 tonnes per unit	15.000	39.01
	5 tones and over per unit	18.750	48.76
	Components of mechanical equipment received with that equipment but in separates package will be charged at the general cargo rate unless securely attached to the base machine.		
B-1.7	Heavy lifts (5 tonnes and over excluding vehicles and mechanical equipment) per FRT	1.500	3.90
B-1.8	Bagged cement and hydrated lime	0.900	2.34
	Notes: It is the consignee's responsibility to ensure that the quay is cleaned daily and on completion of the discharge. As a surety for the quay being cleaned to the satisfaction of the port, a deposit will be required before the vessel berths.		
	Rates of deposit are as follows:		
	Vessels discharging up to 4000 tonnes, each vessel	300.000	780.23
	Vessels discharging over 4000 tonnes each vessel	600.000	1560.47
B-1.9	Live animals per head direct delivery	0.150	0.39
	Lifts over 25 tonnes and live animals must be delivered direct.		

The above rates except (B-1.9) will be reduced by 50% for Consignments delivered direct from ship to vehicle.

**B-1.10 Bulk Cargo**

The vessels agent and the importers are responsible, at their cost, to ensure that all safety measures are taken to protect the environment while discharging / loading bulk cargo. The port shall provide the winch man, supervisor and tally clerk as required for the discharge/load operation. The following charges include the cost of these employees. The vessel's agent or importer/exporter shall be responsible to arrange, at their cost, the equipment required for the operation.

Dry Bulk cargo up to 25K DWT per vessel per DWT	1.000	2.60
Dry Bulk cargo over 25K DWT up to 150K DWT per vessel per DWT	0.750	1.95
Dry Bulk cargo over 150K DWT per vessel, per DWT	0.500	1.30
Liquid Bulk Cargo (per long tonne)	0.600	1.56

Volume rates are per annum and incremental.

**B-2 Demurrage (Import)**

Charge for Storage is subject to a minimum charge for 1 freight ton per Bill of lading. All charge are per freight ton unless otherwise specified.

For the first 14 days after final discharge		FREE
	1 <sup>st</sup> /2 <sup>nd</sup> Period	3 <sup>rd</sup> period onwards
General cargo, foodstuff and medicines, Iron and steel, timber and plywood	0.225	0.900
Unpacked vehicles, mechanical equipment, trailers and caravans:		
5 tonnes, per unit	3.670	11.250
5 tonnes and over, per unit	7.000	22.500
Bagged cement and hydrated lime	0.150	0.750

Period calculated as follows:

1<sup>st</sup> period-for a period of 14 days (or part thereof) after the free period

2<sup>nd</sup> period – for period 7 days (or part thereof) after the first period

3<sup>rd</sup> period – for each period of 7 days (or part thereof) after the second period

### **B-3 Overtime**

Normal hours for delivery of import and receiving of export cargo as follows:

07:45 – 12:00 and 13:00 – 16:15 Saturday / Thursday

Other than normal hours per person/hour	0.400	1.04
Tally Clerk	1.500	3.90

Note: Rates will be increased by 50% during holidays.

### **B-4 Hire of Personnel for use Other Than in Connection with Delivery Receipt of Cargo**

Per person per hour (or part thereof)	1.500	3.90
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Note: The above rates will be increased by 50% on Friday and Public Holidays.

### **B-5 Cooping and Sorting**

On request damaged packages will be re-packed, re-bagged or dock cooperated and packages can be sorted to sub-marks at the personnel hour rates as shown in (B-4) above.

### **B-6 Re-marking / Labelling**

On request damaged packages will be re-marked/ labelled at the following rates subject to a minimum charge of R.O.1.500.

Re-marking with brush and paint, per package	0.150	0.39
Attaching pre-printed labels, per package	0.075	0.19

### **B-7 Examination of Damaged Cargo**

Damaged / defective cargo can be examined and certificate issued by the Port on request for a charge based on the hourly rates of Hire of personnel shown in (B-4) above.

### **B-8 Auction**

Consignments remaining in the Port in excess of the following periods will be subject to auction. Any cargo, for which the respective Port and Customs charges have not been paid will be considered frustrated and may be auctioned and sold by The Port of Salalah after the following time periods:

General Cargo:

One Month for perishable general cargo

Three Months for non perishable General Cargo

Containerized Cargo:

One Month for Refrigerated Containerized Cargo and other cargo considered perishable

Three Months for all other Containerized Cargo

### **B-9 Import Goods Landed for Re-export (other than transshipment goods on through bill of landing)**

Goods imported, retained in the Port and subsequently re-exported incur the basic Import handling charges plus the loading rate. Consignments will be liable for demurrage at scheduled rate if not shipped within 7 days from final date of discharge of the importing vessel.

### **B-10 Transshipment Cargo**

Transshipment cargo is charged as follows, Stevedoring and Handling charges included:

Vehicles from vessels:

Vehicle Transhipment	0-10K units Salalah US\$	10-20K units 10% Discount US\$	20-30K units 20% discount US\$	> 30K units 30% discount US\$
Up to 1.5 metric tonnes	45.00	40.50	36.00	31.50
1.5-5 metric tonnes	50.00	45.00	40.00	35.00
5-15 metric tonnes	70.00	63.00	56.00	49.00
Over 15 metric tonnes	90.00	81.00	72.00	63.00

General Cargo:

Load per FRT (equipment excluded) 2.250 5.85

**B-11 Free Storage Period**

Free storage period is 40 days from the date of discharging completion

**Section C – RoRo Vessels**

All charges are per unit unless otherwise specified.

**C-1 Discharging / Loading (Import / Export)**

Trailers from / to vessels (loaded or empty cargo other than containers):

Port tug Master:

Trailer up to 30'	15.000	39.01
Trailers 30' and over	22.500	8.65

If vessels uses own tug master & driver:

Trailer up to 30'	7.500	19.50
Trailers 30' and over	11.250	29.20

Note: Loaded trailers discharged from the vessel and reshipped empty on the same vessel will not be subject to further charges.

Vehicles and mechanical equipment:

Discharge

Vehicles under 10 tons	7.500	19.50
Vehicles 10 tons & over and mobile mechanical equipment	9.375	24.30

Loading

Vehicles under 10 tons	12.000	31.21
Vehicles 10 tons & over and mobile mechanical equipment	20.625	53.64

### C-2 Demurrage

Vessels own trailer not returned on the same vessels will incur demurrage for each day (or part thereof)

Trailer up to 30'	0.200	0.52
Trailers 30' and over	0.375	0.98

### C-3 Shifting Trailers / Vehicles & Mechanical Equipment

Where RoRo trailers, vehicles, & mechanical equipment not destined for Port of Salalah are shifted off the vessels and subsequently re-loaded, charges as above equivalent one movement will be made. Shifting on board will be charged at 50% of the above rates.

### C-4 RoRo Services

	0-10K units Salalah US\$	10-20K units 10% Discount US\$	20-30K units 20% discount US\$	> 30K units 30% discount US\$
<b>Battery Call Out</b>	20	20	20	20
<b>Subsequent unit same call</b>	10	10	10	10
<b>Fuel</b>	Cost + 15%	Cost + 15%	Cost + 15%	Cost + 15%
<b>Towing / Special Rigging</b>	50	50	50	50
<b>Shifting (ship or quay)</b>	20	20	20	20
<b>Tally Man Charge per hour</b>	5	5	5	5
<b>Tire Changing</b>	6	6	6	6

#### C-4.1 Shore Handling Charges for Cargo Ex-RoRo Vessels

Loaded trailers delivered to consignee's tractor unit within port area:

Trailer up to 30'	15.000	39.01
Trailers 30' and over	22.500	58.52

Consignments unloaded from trailers within port area will incur charges and demurrages as per section A. All other charges as per section B.