



CONTAINER TERMINAL

TARIFF

EFFECTIVE 1ST APRIL 2008

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Section A – General Conditions, Definitions and Abbreviations

This Tariff should be read in conjunction with the Port of Salalah Rules and Regulations, as well as the Container Terminal Operational Guidelines and the Port of Salalah Terms of Business, as updated from time to time.

A-1 Tariff Authority, Scope and Application

This Tariff is issued by the Port of Salalah and as of its effective date replaces any and all earlier tariffs and rates in effect for vessels and cargo using the Container Terminal at the Port of Salalah. The rates along with their terms and conditions contained in this Tariff apply unless otherwise specified in writing by an authorised person in the Commercial Department of the Port of Salalah. The Port of Salalah reserves the right to alter or amend any and all rates along with their terms and conditions without prior notice.

A-2 Consent to Terms of Tariff

The use of the Port of Salalah shall constitute a consent to the rates and their terms and conditions contained in this Tariff, and evidence agreement on the part of all Users to pay all the charges specified, and to be governed by the terms and conditions specified as well as the Rules and Regulations and Terms of Business of the Port of Salalah.

A-3 Currency & Exchange Rate

All rates are stated in US Dollars (US\$) which is linked to the Riyal Omani (R.O.) at a rate of 0.3845 Riyal Omani to one US Dollar.

A-4 Rates for Services not shown in this Tariff

In case rates for any services are not shown in this Tariff, then customers must provide 'Special Service Request' to the Port who will price the work involved and get the customer's approval before carrying out the service.

A-5 Definitions

The following words and expressions, wherever used in any part of this Tariff, have the meaning assigned hereunder:

The Port:

Refers to the Port of Salalah and all its berths and facilities. The Port is under the management of Salalah Port Services Company SAOG trading as Port of Salalah.

Agent or Shipping Agent or Vessel Agent:

Refers to any company, firm or organisation appointed by the Owner, the shipping company or the ship's master to act on their behalf in the Sultanate of Oman which accepts such appointment.

Break Bulk:

Refers to any cargo that is not loaded in a container.

Cargo:

Refers to any goods, merchandise, articles or other property whatsoever whether or not in a Container in respect of which the Port provides services.

Container:

Refers to any container including flat-racks, platforms, reefers, bolsters, tanks or any other units designed for the carriage of goods and equipped with corner castings for handling by mechanical equipment consistent with the safety requirements of the Convention for Safe Containers and either complying with all relevant prevailing ISO standards or capable of being handled by the Port's cranes and spreaders.

Container Terminal:

Refers to the area designated by the Port for handling of vessels carrying containers including the berths and the area for landside operations.

Day:

Refers to a 24 hrs day. For all charges specified 'per day', day starts at midnight and charges apply per day or part thereof.

Direct Delivery:

Refers to containers that discharge from or load to a vessel in the Port directly to or from the customer's own transport.

Free time:

Refers to the period that containers may stay in the Port without charge after being discharged from a vessel or before being loaded onto a vessel.

Freight Ton:

Refers to a cargo weight of 1,000 kg or cargo volume of 1 M³ whichever is greater.

Hazardous Cargo or Dangerous Cargo:

Refers to any material of hazardous nature or components as per the IMDG Code issued by the International Maritime Organisation (IMO).

Length Overall:

Is the figure indicating the length of the vessel shown on the official registration papers carried by the vessel.

Loading / Discharging of Containers/Cargo:

Refers to the handling of the containers/cargo between the stowage position onboard the vessel and the position in the Container Yard of the Port.

Non-Cellular Vessel:

Refers to a vessel without cell-guides below deck and/or specific container stowage positions on deck.

Over dimensional:

Refers to containerised cargo that projects beyond the normal length, width or height of a container, or to containers that are different from the normal length, width or height for standard sea containers specified by the International Standards Organisation.

Pilotage:

Refers to the service offered by the person appointed by the Port to assist the Master with the navigation of the ship while sailing within the Port limits.

Port Area:

Refers to the area owned, leased, managed or otherwise controlled by the Port.

Public Holiday:

Refers to any day declared as an official holiday by the Government of the Sultanate of Oman.

Storage or Demurrage:

Refer to the charges that are payable by the cargo interest for use of port storage facilities after expiry of the applicable Freetime.

Transhipment:

Refers to containers landed in the Port from a vessel for the purpose of reshipment from the Port on another vessel. Such containers must not leave the Container Terminal from time of landing to time of reshipment.

Vessel:

Refers to any ship suitable for the carriage of Containers.

A-6 Abbreviations

| | |
|------|--------------------------------------|
| CFS | Container Freight Station |
| CY | Container Yard |
| FCL | Full Container Load |
| IMO | International Maritime Organisation |
| ISO | International Standards Organisation |
| KW | Kilowatt |
| LOA | Length Overall |
| M | Metre |
| N/A | Not applicable |
| US\$ | United States Dollar |
| V V | Vice Versa |

Section B – Marine Charges

(All Charges in US\$)

B-1 Consolidated Marine Charge

The Consolidated Marine Charge shown below is applicable for all vessels calling at a berth on the container terminal and includes Pilotage, Tugs, Berthing and Unberthing Charges, Port Dues and daily Sanitary Charge. Rate includes up to 24 hrs free waiting at the anchorage when available in case vessel arrives ahead of the berth availability.

| <u>Vessel LOA Category</u> | <u>First 12 Hrs Berth Time</u> (or part thereof) | <u>Berth Time thereafter</u> (Per hour or part thereof) |
|----------------------------|---|--|
| Up to 150m | 2,250 | 50 |
| Over 150m up to 175m | 2,750 | 60 |
| Over 175m up to 200m | 3,500 | 70 |
| Over 200m up to 250m | 4,250 | 90 |
| Over 250m up to 300m | 5,250 | 100 |
| Over 300m up to 350m | 7,750 | 125 |
| Over 350m up to 400m | 10,250 | 150 |
| Over 400m | 12,750 | 175 |

Terms & Conditions

- Any delay or Pilot kept waiting through fault of vessel or agent will be counted as berth time used
- Any delay to tugs through fault of vessel or agent will be billed at US\$400 per tug per hour or part thereof
- In case more tugs are utilized for any reason than the requirement as per Harbour Master's circular no 05/2000 (as updated from time to time), then these are chargeable at the rate of US\$400 per hour or part thereof

- An delay to mooring gang through fault of vessel or agent will be billed at US\$100 per hour or part thereof
- For billing purposes, only complete hrs starting and finishing on the hour are counted e.g. vessel berthing at 06:25 hrs and un-berthing at 19:45 hrs counts at 12 complete hrs from 07:00 to 19:00 hrs so in this case no additional berth time over first 12 hour period will be billed

B-2 Other Charges

| | |
|---|---------------------|
| Charge for additional skips requested per day | 50.00 per skip |
| Fresh Water | 5.20 per metric ton |
| Electricity | 0.08 per KW-hour |
| Rat Guard for mooring ropes per day | 13.00 per guard |

Terms & Conditions

- Charge for additional skip includes cost of placing the skip at the berth
- Fresh water supply is subject to minimum 10 tons per delivery
- Vessels without Rat Guards will be required to hire from the Port

Section C – Charges for Containers

C-1 Loading / Discharging of Import / Export Containers

| | <u>Up to 20'</u> | <u>Over 20'</u> |
|-------------------|------------------|-----------------|
| Loaded Containers | 75 | 115 |
| Empty Containers | 30 | 40 |

Terms & Conditions

- No volume incentive applicable on import / export container rates
- Additional charge of US\$ 10 per container for hazardous containers including empty container with cargo residue, and additional charge of US\$ 50 per container for IMO classes 1, 5.2, 6.1, 6.2, 7 and other hazardous cargoes requiring special handling
- Direct delivery is not normally allowed and even if it is, no discount on these rates is applicable
- Non-cellular vessels are not normally handled at the terminal; in case Port agrees to handle 25% additional charge is applicable
- 10% additional charge for Public Holiday working
- Rates include lashing and unlashng charges
- Minimum billing of US\$5,000 per vessel call for total loading/unloading of Import/Export and Transshipment containers

C-2 Loading / Discharging of Transshipment Containers

| | <u>Up to 20'</u> | <u>Over 20'</u> |
|-------------------|------------------|-----------------|
| Loaded Containers | 140 | 200 |
| Empty Containers | 100 | 140 |

Volume Discount rates are offered on Transshipment Container rates based on total number of moves within a 12 month period as follows:

| <u>More than 10,000 moves</u> | <u>Up to 20'</u> | <u>Over 20'</u> |
|-------------------------------|------------------|-----------------|
| Loaded Containers | 120 | 170 |
| Empty Containers | 90 | 130 |
| <u>More than 25,000 moves</u> | | |
| Loaded Containers | 100 | 130 |
| Empty Containers | 80 | 115 |
| <u>More than 50,000 moves</u> | | |
| Loaded Containers | 90 | 120 |
| Empty Containers | 75 | 105 |

Terms & Conditions

- Rates shown are for full cycle i.e. Vessel to CY to Vessel
- One full cycle counts as two moves
- Half the applicable rate is billed against the inbound vessel and half the applicable rate against the outbound vessel
- Additional charge of US\$ 10 per container for hazardous containers including empty container with cargo residue, and additional charge of US\$ 50 per container for IMO classes 1, 5.2, 6.1, 6.2, 7 and other hazardous cargoes requiring special handling. These charges covers full cycle i.e. Vessel to CY to Vessel.
- Non-cellular vessels are not normally handled at the terminal, in case Port agrees to handle 25% additional charge is applicable
- Volume Discount rates shown above are available upon application in advance to the Port supported by a suitable guarantee acceptable to the Port
- Volume of moves will be reviewed after 6 months and Port will raise additional billing in case volume of moves is not in line with guaranteed volume

- Import / Export Container and Restow moves (restow counts as one move) can be counted in Volume of moves but Volume Discount rates are only applicable on Transshipment Containers
- 10% additional charge for Public Holiday working
- Rates include lashing and unlashings charges
- Minimum billing of US\$5,000 per vessel call for total loading/unloading of Import/Export and Transshipment Containers

C-3 Restows

Any Restow 60 per container

Terms & Conditions

- Rate also applies to pontoons, hatch covers and stacking frames
- No volume incentive applicable on restow rates
- 10% additional charge for public holiday working

C-4 Use of Special Equipment

Each Lift 100 per container

Terms & Conditions

- Not applicable to Break Bulk Cargo (see C-14)
- Applicable to each lift under C-1, C-2, C-3, C-7, and C-8

C-5 Freetime and Container Storage Rates

Free time is applicable as follows:

| | |
|---|---------|
| Import / Export Loaded Containers (except categories below) | 10 days |
| Empty Containers | 20 days |
| Transshipment (except categories below) | 20 days |
| Hazardous Cargo Containers | 7 days |
| Over dimensional Containers | 7 days |

Thereafter storage charges apply as follows:

| <u>Import / Export Loaded Containers:</u> | <u>Up to 20'</u> | <u>Up to 40'</u> | <u>Over 40'</u> |
|--|------------------|------------------|-----------------|
| Per day for first 7 days | 5.00 | 10.00 | 11.25 |
| Per day for next 7 days | 7.50 | 15.00 | 17.00 |
| Per day thereafter | 10.00 | 20.00 | 22.50 |
| <u>Transshipment and empty Containers:</u> | | | |
| Per day for first 7 days | 3.75 | 7.50 | 8.50 |
| Per day for next 7 days | 5.50 | 11.00 | 12.50 |
| Per day thereafter | 7.50 | 15.00 | 17.00 |

Terms & Conditions

- For Import and Transshipment Containers, Free time commences on the day of discharge of the vessel, and demurrage charges stop on the day container leaves the port or is loaded on a vessel. For Export Containers, Free time commences on the day the container entered the Port, and demurrage charges stop on the day container is loaded on the vessel
- Storage charges for Over dimensional containers are double the above rates
- Storage charges for Hazardous Cargo Containers are US\$50 per day. This charge is also applicable to any containers leaking chemicals.

C-6 Charges for Refrigerated Containers

Electric Supply / Monitoring of Refrigerated Containers per day 30 per container

Terms & Conditions

- Charges commence from the day container is plugged into Port electricity supply
- Charges are inclusive of plugging / unplugging

C-7 Shifting Charges

Within Container Terminal 60 per container

Within Port Area 70 per container

Terms & Conditions

- Rate includes one move and the associated lift on / lift off if applicable

C-8 Truck Loading / Unloading

For each loading or unloading 20 per container

Terms & Conditions

- Truck loading / unloading charge applies to all import/export containers that are delivered and received at the CY both loaded and empty
- 10% additional charge on public holidays

C-9 Weighing of Containers

Use of Weighbridge 15 per weighment

Terms & Conditions

- The above rate is exclusive of any shifting that may be required which will be charged in addition

C-10 X-Ray Inspection of Containers

Use of X-Ray Inspection Machine 30 per inspection

Terms & Conditions

- The above rate is exclusive of any shifting that may be required which will be charged in addition

C-11 Delays to Crane

After 30 minutes idling, per hour or part thereof 300 per crane

Terms & Conditions

- Also applicable in case of cancellation of call or delay in vessel arrival without at least 24 hrs advance notice

C-12 Miscellaneous Services

| | <u>Up to 20'</u> | <u>Over 20'</u> |
|--|------------------|------------------|
| Sweeping Containers | 15.00 | 30.00 |
| Fitting or removing Tarpaulins | 25.00 | 50.00 |
| Unstuffing/(re)stuffing of cargo | | |
| In Customs Inspection area | 60.00 | 120.00 |
| Knocking down ends of Flatbed Containers | | 12.50 per unit |
| Bundling Flatbed Containers | | 50.00 per bundle |
| Application/removal of placards | | 7.50 per placard |
| Cost of placard if provided by Port | | 5.00 per placard |
| Seal number checking in yard or at gate | | 7.50 per seal |
| Seal number checking at vessel side | | 25.00 per seal |
| Seal fixing (customer provides seal) | | 7.50 per seal |

| | |
|---|---------------------|
| Seal fixing (Port provides seal) | 10.00 per seal |
| Measuring Over dimensional containers | 25.00 per container |
| PTI (Pre Trip Inspection) for Reefer Containers | 40.00 per container |
| Retrieving Data from Data Logger | 20.00 per container |

Terms & Conditions

- The above rates are exclusive of any shifting(s) that may be required which will be charged in addition

C-13 Administrative Charges

| | |
|--|------------------|
| Data Amendment | 15 per container |
| Renomination Charge | 50 per container |
| Document or printout issued at request of customer | 25 per document |

Fine for Undeclared, wrongly declared, poorly stowed or incorrectly packaged:

| | | |
|-----------------------------|---------------------|-------|
| Hazardous Cargo | First Offence | 650 |
| | Subsequent offences | 2,600 |
| Over dimensional Containers | First Offence | 260 |
| | Subsequent offences | 1,300 |

Terms & Conditions

- Data Amendment charge applies in, but is not limited to, the following cases:
 - Transhipment to local and V V
 - CY to CFS delivery and V V
 - Non-declaration of Port of Discharge after operational cut-off
 - Change in Port of Discharge after operational cut-off
 - Non-declaration of outbound carrier after operational cut-off

- Change in outbound carrier and/or outbound vessel after operational cut-off
- Any Data Amendment that involves the box being shifted from one stack to another will also incur shifting charge
- Renomination Charge applies to Containers booked for a particular vessel but not shipped for whatever reason, and includes both data amendment and shifting charge
- Over dimensional Container Fine includes cost of measuring cargo, decision of the Port is final in case of any dispute
- Hazardous Cargo and over dimensional Container Fines are exclusive of any separate penalties that may be levied by Government Authorities

C-14 Charges for Break Bulk Cargo at Container Terminal

Loading/Discharging of Break Bulk Cargo

Import or Export Cargo 9.00 per Freight Ton

Transshipment Cargo (Full Cycle) 14.50 per Freight Ton

Terms & Conditions

- Charges as per C-11 Delays to Crane are applicable

Section D – Charges at CFS (Container Freight Station)

(All Charges in US\$)

D-1 Composite Rate CY to CFS or V V

| <u>Up to 20'</u> | <u>Over 20'</u> |
|------------------|-----------------|
| 160 | 220 |

Terms & Conditions

- Rate includes:
 - Inbound Container-shifting of loaded box from CY to CFS, unstuffing, and shifting of empty box back to CY
 - Outbound Container-shifting of empty box from CY to CFS, stuffing, and shifting of loaded box back to CY
- Data Amendment charge applies on inbound CFS boxes not declared prior to operational cut-of
- Additional charges will be levied for un-stuffing or stuffing cargoes requiring additional labour or equipment

D-2 Goods Receiving or Delivering Charge to / from CFS

All Cargo 4.15 per Freight Ton

Terms & Conditions

- Free time and Demurrage at CFS applies as per General Cargo Terminal tariff Free time and Demurrage Schedule
- Additional charges will be levied for receiving or delivering cargoes requiring additional labour or equipment